

THE BUILDER'S JOURNALTM

Inside Story



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Capital Stone, Inc.
We Make Your Dream a Reality



From left: Leigh, Stuart, Joe, Andrew and Martin Gilly in the showroom at Capital Stone, Inc. located on South Commerce Dr. in Baton Rouge.

Capital Stone, Inc. We Make Your Dream a Reality

“Stone is a natural solid formation of one or many minerals. There are thousands of types of stone that have been quarried through the centuries all around the world. The minerals in stone came from the same liquid and gas minerals that formed the earth. The Earth developed as a massive body of gas and

liquid minerals that slowly cooled and condensed to a solid core. Through pressure, the Earth’s crust began to form and heavy minerals were forced down to the core of the Earth where they were trapped. As the crust got thicker, it squeezed around the inner core, which created intense pressure and heat from

within the Earth. Crystals and other solid forms began to grow from the mineral vapors that were being released. As the Earth’s crust began to expand and erode, heat and pressure pushed the solid minerals up to the Earth’s surface, which formed colossal rock beds. It took up to one hundred million years to form some of





This charming Acadian-style home, located in St. Francisville, LA, features Absolute Black granite kitchen countertops and Nocé tumbled travertine backsplash. Photo © Chipper Hatter.

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these beds. Many of the beds are now used as quarries where the stone is mined. The familiar stone types that are used today are identified through four categories: SEDIMENTARY (travertine), METAMORPHIC (marble, slate), IGNEOUS STONE (granite), and MAN-MADE (cultured or faux marble). *(Article provided by Stone Care International, Inc. (n.d.) Stone History and Fact Guide. Retrieved on May 12, 2006 from <http://www.natural-stone.com/stonefacts.html>)*

When the Gilly brothers (Leigh, 35; Martin, 31; Andrew, 27; Stuart, 26) and their father Joe learned this science lesson as young boys in middle school, they had no idea how signifi-

cant it would be in their lives today.

In 1995, the Gilly brothers of Baton Rouge, LA took the advice of their aunt and uncle (Danny and Margie Melancon of Bunkie, LA) very seriously when they were told that natural stone would be the next big thing in residential construction. It wasn't long after that Capital Stone, Inc. was conceived. Joe sold the idea to his friends and colleagues, giving Capital Stone, Inc. its first customers. The boys fabricated the stone in their parents' garage, and personally installed the kitchen and vanity countertops themselves as the company got off its feet.

It wasn't long before their customer

base grew large enough to require them to move out of the garage and into a warehouse. By 1999, they were in their own office; complete with a warehouse and showroom. In 2004, they moved again, this time tripling their office space. Located off Airline Highway in Baton Rouge, the 15,000 square feet of office and warehouse space has enabled Capital Stone, Inc. to incorporate new and enhanced fabrication equipment which has increased the company's productivity by allowing them to handle more jobs in a given period of time. And what started as a five-man business is now a company that employs over 40 people.

Capital Stone, Inc. now provides a broad range of services and materials in both the residential and commercial construction industries all across South Louisiana. From Alexandria to Houma and from Lake Charles to New Orleans, Capital Stone, Inc. offers high quality craftsmanship and superior customer service to contractors, homebuilders and homeowners alike. On the residential side, they provide natural stone countertops and flooring, as well as tile, wood, ceramic and porcelain floors. They work with builders who build anywhere from \$150,000 homes to multi-million dollar homes. They also specialize in custom homes and track building. The commercial division, recently developed in 2004, provides materials and labor to construction projects such as hotels, churches, medical facilities and more. They are also involved in several condominium developments and multi-unit family homes. Materials include commercial carpet, VCT, ceramic, porcelain, wood and all natural stone flooring as well as all natural stone countertops. As an active member of Marble Institute of America, Capital Stone maintains a strong relationship with stone professionals throughout America. This has enhanced their ability to supply an assortment of natural stones at competitive prices, allowing customers to manage projects more efficiently and cost-effectively.

Capital Stone has been involved in helping to rebuild the New Orleans and Lake Charles areas, doing business with homeowners & contractors working to repair the damage caused by Hurricanes Katrina and Rita.

The Gilly's celebrated the 10 year anniversary of Capital Stone, Inc. in June of 2005, marking a decade of milestones for the family owned and



Tropical Brown granite was used for both the kitchen countertops and backsplash in this beautiful Baton Rouge home. Photo © Chipper Hatter.

operated business located in the heart of South Louisiana. They make customer satisfaction their number one priority, and the family oriented company culture is sure to guarantee a great experience. So if you're looking for competitive prices, quality materials and timely installation, give them a call and ask to speak to one of their friendly sales representatives. Or stop by and visit their beautiful showroom. You can also visit their website, where you'll find customer testimonials, an interactive countertop designer and much

more. Capital Stone, proud to serve Baton Rouge and South Louisiana for over ten years, and looking forward to many more!



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